

ANAY MAKWANA

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PROFESSIONAL PROFILE

Business-focused technology professional with experience across Artificial Intelligence operations, enterprise stakeholder management, cloud technologies and customer-focused solution delivery. Known for building trusted relationships, solving complex business problems, improving operational processes and communicating effectively with stakeholders ranging from customers to senior executives. Currently working within Amazon's Artificial General Intelligence organisation on confidential AI programmes, while developing practical AWS cloud expertise through freelance consulting and personal projects. Seeking customer-facing technology roles where business understanding, technical knowledge and relationship management are equally valued.

CAREER HIGHLIGHTS

- Selected by Amazon management to mentor colleagues and deliver an internal workshop focused on improving productivity and quality.
- Received multiple internal recognitions for implementing ideas that improved operational efficiency.
- Worked with CEOs, Council CEOs, Finance Directors and Property Directors across a national commercial property portfolio.
- Identified over £150,000 in operational efficiencies through process improvements and commercial analysis.
- Designed and delivered AWS-hosted business solutions for freelance clients from requirements gathering through deployment.

CORE COMPETENCIES

Executive Stakeholder Management • Customer Relationship Management • Business Analysis • Solution Design • Commercial Negotiation • Project Coordination • Cross-functional Collaboration • Process Improvement • Presentation & Communication • Mentoring • AWS Cloud • AI Operations • SQL • Linux • Git • PostgreSQL • APIs

PROFESSIONAL EXPERIENCE

Amazon AGI | ML Data Associate II

July 2025 – Present | Cambridge

- Support confidential Artificial General Intelligence programmes while adhering to strict security and confidentiality requirements.
- Analyse complex datasets and make judgement-based decisions while consistently meeting demanding quality, productivity, speed and accuracy targets.
- Selected by management to mentor three colleagues and support their onboarding and development.
- Designed and delivered an internal workshop that improved team productivity and quality standards.
- Received multiple internal recognitions for implementing ideas that improved operational efficiency.
- Investigate complex and ambiguous cases, identify trends and recommend process improvements.
- Collaborate effectively across teams and communicate findings clearly.

Clear Channel UK | Estates Executive

November 2022 – June 2024

- Managed commercial property relationships across a portfolio spanning from the north of Scotland to Milton Keynes.
- Built trusted relationships with CEOs, Council CEOs, Property Directors, Finance Directors and senior local authority stakeholders.
- Led commercial negotiations relating to lease renewals, licences and complex property matters.
- Represented the business in stakeholder meetings and worked closely with Legal, Finance and Operations teams.
- Produced reports and recommendations supporting strategic business decisions.
- Identified over £150,000 in operational efficiencies through commercial analysis and process improvements.
- Demonstrated strong stakeholder management and commercial judgement, leading to an offer of an Estates Manager position.

Freelance Cloud Consultant & Web Developer

July 2024 – Present

- Designed and deployed cloud-based business solutions using AWS.
- Gathered client requirements and translated business needs into practical technical solutions.
- Developed an online booking and payment platform enabling appointment scheduling, payment processing and customer management.
- Implemented solutions using AWS services including EC2, S3, CloudFront and Route 53.

Travelex | Sales Consultant

July 2017 – September 2017

- Delivered excellent customer service, achieved sales targets and ensured compliance within a regulated financial environment.

Regency Private College | Receptionist

July 2016 – August 2016

- Provided front-of-house customer service and administrative support.

EDUCATION

BA (Hons) Accounting & Finance – De Montfort University

Foundation Degree – Pharmacology – London Metropolitan University

CERTIFICATIONS

- Responsive Web Design Certification
- Relational Database Certification
- AWS Certified Solutions Architect – Associate (In Progress)

TECHNICAL PROJECTS

- Cloud Resume Challenge – Designed and deployed a cloud-native portfolio demonstrating AWS hosting, serverless architecture and cloud best practices.
- Business Booking Platform – Designed a complete booking, payment and management system for a massage therapy business.